2019 Annual Report

of the

Saturday, October 26, 2019 11:00 am - 1:00 pm

University of North Carolina at Chapel Hill UNC Student Union Room 3205



Annual General Meeting October 26, 2019								
Agenda								
Introductions	All							
Welcome Cohen Jr.	Christopher							
Polemarch, Theta Omicron Chapter								
Occasion	Louis							
Newsome - President								
Treasurer's Report	Kelvin Anthony -							
Treasurer								
Secretary's Report	Terry Wallace -							
Secretary								

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Welcome

(H)

Christopher Cohen Jr.



Polemarch, Theta Omicron Chapter

University of North Carolina at Chapel Hill

Kappa Alpha Psi Fraternity, Inc



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Our History

On May 8, 1976, the Theta Omicron Chapter of Kappa Alpha Psi Fraternity, Inc. was chartered at the University of North Carolina at Chapel Hill as an organization focused on achievement. The Theta Omicron Chapter became the 205th chapter in the Fraternity and more than 250 initiates have joined Kappa Alpha Psi through the Chapter.

On **September 9, 2016**, the Theta Omicron Foundation was incorporated in the state of North Carolina. The idea to form the Foundation was launched by the chapter members in attendance at the 40th Anniversary celebration of the Theta Omicron Chapter on April 8-10, 2016.

The Theta Omicron Foundation is recognized as a tax-exempt organization under section **501(c)(3)** of the Internal Revenue Code.



Our Mission

The **Theta Omicron Foundation** endeavors to foster the intellectual, ethical, social, and moral development of young people; deepen young people's commitment to their communities; promote pro-social values such as personal responsibility, respect for self, and respect for others; to inspire service in the public's interest; and promote achievement in every field of human endeavor.

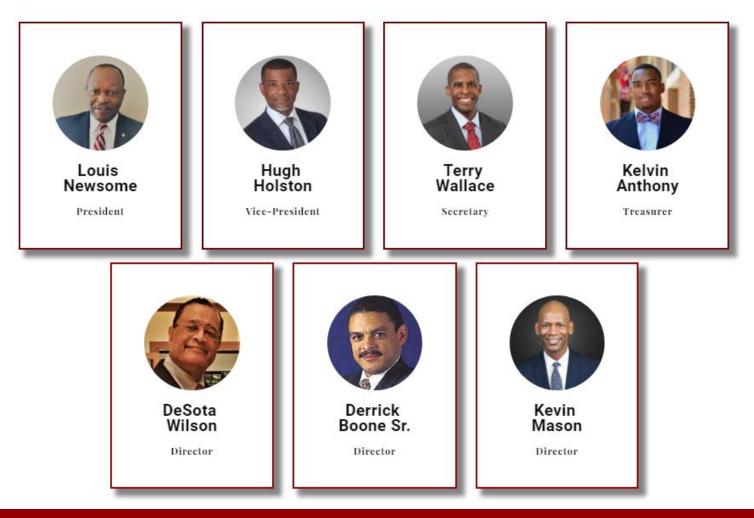
Our Goals

- Increase the number **applications** from male students of color for admission to the University
- Increase the number of admissions from male students of color to the University
- Increase the graduation rates for male students of color



Occasion

Our Leadership



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Financials

- Current Account Balance
- Overview of Account Activity



2019 Events & Highlights

Website Visits	9,123 visits
Social Media	Twitter LinkedIn Facebook
1976 Charter Society	Retired, December 31, 2018
Archie W. Ervin Society	New Giving Level Society introduced
IRS Form 990	Filed for annual compliance for charitable organizations
Membership Survey	Began to asset inventory of members/prospective members
Pathways TO Leadership	Key service initiative introduced
UNC Center for Global Initiatives (CGI)	Collaboration to increase minority participation in study abroad
2019 BAR ad	Sponsored ad in 2019 UNC BAR Souvenir Journal



- Programs & Strategy
- Branding/Marketing/Communications
- Membership
- IT/Website
- Development
- Investment



Pathways TO Leadership

Program Description: TOF to conduct 'Pathways to Leadership' events throughout the state of North Carolina. These events will consist of presentations and panel discussions in collaboration with successful members of the Theta Omicron Chapter of Kappa Alpha Psi Fraternity from various professions and vocations. Summits may also include college tours and information on preparation for college and future career choices. We will also survey participants of these Summits in order to continously develop programs and activities that they feel will advance our program objectives.



UNC Center for Global Initiatives (CGI) TOF Partnership

Aligned with UNC's Academic Plan, which prioritizes 'equity and inclusion' and 'global engagement,' the Center for Global Initiatives is spearheading a manor pan-university effort to significantly increase the number of traditionally under-served students who have access to global opportunities.

A TOF partnership with CGI presents an opportunity for the Foundation to build relationships with important University stakeholders who have the assets to help us bolster our commitment to advance the objective of our organization. The program/partnership should produce measurable results. It is scalable and expandable. It could serve as the impetus for our marketing activity and attract donors who share the University's belief that a global experience is a necessary and relevant component of a contemporary college education. This is a unique and distinct **opportunity for the Foundation**.



Strategy Report

Purpose:

- Develop Strategy On Use of Theta Omicron Foundation Funds
 - Strategy pertains to what, when and how to use the funds
- Of the funds on hand an annual operating budget of \$5,000 will be set aside to allow the Theta Omicron Foundation to operate for five (5) years
 - \$1,000 per year for administrative expenses
 - \$1,000 per year for program costs
- The remaining funds are to be deposited into an interest bearing account on 1/1/2020:
 - managed by the Investment Committee (members TBD), subject to board approval
 - Funds will be allowed to grow for at least three(3) years before being used to provide administrative and program support
 - The amount withdrawn will be 4.0% of the rolling three-year average year-end balance in the account

Next Steps:

- Develop goals for additional Brothers participating in the Theta Omicron Foundation
- Marketing to develop 'Friends of Theta Omicron Foundation' list for donations
- Develop an annual solicitation goal for the Foundation
- Specify campaigns that don't have an amount designated for giving
- Determine what activities motivate giving



Branding/Marketing Communications

Objectives

→ Create Awareness

- Ensure members and other organizations understand the mission and goals
- Leverage resources for advertising and tieins with other organizations' platforms that alighn with the Theta Omicron Foundation's mission

→ Facilitate Support

- Social Media
 - Twitter
 - Facebook
 - LinkedIn
- Leverage QR codes and website address in publications and access



Our Goal To increase the number of applications, admissions and graduation rates for male students of color seeking university education.



2019 BAR ad Theta Omicron Foundation



Giving Level Descriptions

1976 Charter Society

In honor of the May 8, 1976 charter of the Theta Omicron Chapter of Kappa Alpha Psi Fraternity at the University of North Carolina at Chapel Hill. (NOT ACCEPTING NEW MEMBERS AS OF 1-1-19)

Howard C. Barnhill Society

In honor of Howard C. Barnhill Sr. who was a member of Kappa Alpha Psi Fraternity, Theta Omicron chapter advisor, and Laurel Wreath Award recipient from Kappa Alpha Psi Fraternity

Hayden B. Renwick Society

In honor of Hayden B. Renwick who was a member of Kappa Alpha Psi Fraternity, Theta Omicron chapter advisor, and Associate Dean who was committed to the recruitment, retention, and graduation of minority students at UNC

Archie W. Ervin Society

In honor of Archie W. Ervin who was a member of Kappa Alpha Psi Fraternity, Theta Omicron chapter advisor, and Associate Provost and Chief Diversity Officer who was committed to diversity, inclusion, and achievement for all students at UNC

Legacy Society

A giving level dedicated to planned giving. A planned gift is any major gift made in a lifetime or at death as part of a donor's overall financial and or estate planning.



Giving Level Descriptions

Friends of Theta Omicron

Enhanced support for the Theta Omicron Foundation

Supporter

Entry level support for the Theta Omicron Foundation

*Undergraduate

Available for undergraduate Members

***Senior**

Available for Members age 60+

*Available only to Members



DONOR Giving Levels

MEMBER Giving Levels

<u>LEVEL</u>	<u>AN</u>	<u>IOUNT</u>	<u>LEVEL</u>	<u>AN</u>	<u>10UNT</u>
1976 Charter Society Howard C. Barnhill Society		1,976 5,000	1976 Charter Society Howard C. Barnhill Society	\$ ¢	1,976 5,000
Hayden B. Renwick Society	\$	2,500	Hayden B. Renwick Society Archie W. Ervin Society	\$	2,500 1,250
Archie W. Ervin Society Legacy Society		1,250 10,000	Legacy Society	-	1,250
Friends of Theta Omicron	\$	100	Friends of Theta Omicron	\$	100
Supporter	\$	50	Supporter	\$	50
			*Undergraduate \$25		
			*Senior		

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Membership Report

MEMBER Recognition

As of 10-1-2019

Society Giving

1976 Charter Society

Louis A. Newsome, F '75* DeSota A. Wilson, F '76 William Bynum, F '77* Derrick S. Boone, Sr., F '77* Kelvin C. Harris, S'79* Hugh A. Holston, F '79* Curtis A. Jackson, F '79* Elbert L. Avery, F'79 Kenneth A. Ward. F'81* Anthony D. Simons, F '81* Kevin D. Mason, F'85 William Lawrence, S'86 John S. Selden, S '93 C. Leevy Johnson, F '93 Eric L. Johnson, F '93* Johnny E. Artis, F '93* Terry L. Wallace, F '93* Edward F. Hanes, Jr., F '93* Kwame T. Jackson, F '93 Jonathan S. Holston, F '09* Kelvin M. Anthony, F '11*

Society not accepting new members

Afl- Affiliate *-Subscribing S-Spring F- Fall

General Giving Friends of Theta Omicron Howard C. Barnhill Society Eric Butcher, S '05 Kevin Jones, F '81* Supporter Hayden B. Renwick Society Eric Davis. Afl* Undergraduate Kwame T. Jackson, F '93* Roy Flood, F '83* Senior **Archie W. Ervin Society** Archie W. Ervin, '95* Legacy Society

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Website / IT

2019 Monthly Totals				Average Daily Totals		
Month	Unique Visitors	Number of Visits	Pages	Average Daily Users	Average Daily Visits	Average Daily Pages
Jan	305	702	1776	10	23	57
Feb	264	609	1161	9	22	41
Mar	769	1480	2887	25	48	93
Apr	496	861	1623	17	29	54
Мау	749	1198	2602	24	39	84
Jun	637	1346	4519	21	45	151
Jul	353	669	2651	11	22	86
Aug	413	742	2570	13	24	83
Sep	453	808	2834	15	27	94
Oct	407	708	2443	13	23	79
Totals	4846	9123	25066	16	30	82



Why Give to the Theta Omicron Foundation?

BECAUSE WE...

- Care about education and can make a difference
- Support the recruitment, retention, and graduation of under-represented students
- Inspire and support the next generation of leaders
- Honor the legacies of Howard C. Barnhill, Hayden B. Renwick, and Archie W. Ervin
- Can help secure charitable legacies with gifts that last forever

We are proud to be the TO Foundation!



- The TOF will be forming an Investment Committee to help manage the investable assets of the Foundation
- To be formed by soliciting interest from members via the routine member surveys (seeking members with a finance and investing background)
- Will be charged with investing the donor/member contributions for maximum return potential while also minimizing the risk profile



THANK YOU

We appreciate you attending the Inaugural Annual General Meeting of the Theta Omicron Foundation!

We look forward to your continued support for our programs and contributions to our outcomes as we focus on:



Q&A



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Building A Better World - One Student At A Time